

# YOUR CONCERNS AND OUR OFFERS – LINKED VIA OUR QUESTIONNAIRE

We would like to ask you to download our index and create **your personal logistics wish list**. We will analyse and structure it and raise your wishes up to the aspiration level of the Logistiksuite (consulting, planning, coaching, workshop, facts meeting, etc.).

---

ANZINGER Logistik GmbH  
Weidenweg 28  
A 4209 Engerwitzdorf

T +43 732 77 55 88  
office@anzinger-logistik.at  
www.anzinger-logistik.at



**SUCCESSFUL  
COOPERATION  
STARTS WITH  
A GOOD TALK**

Thank you for  
getting in touch  
with us!

## REQUIREMENTS

### I want

- easier storage/transport of goods
- complexity reduction
- storage and order picking solutions for goods
- efficiency (faster, better quality through safe storage), improvement of business flow and processes (process chain)
- lowering of costs
- time saving
- adherence to schedule
- fewer claims
- better working environment for the clients' staff
- the required goods/products in the right quantity and quality at the right place; delivery capability

### I need

- consulting
- planning
- products for warehouses and plants
- up to date industry information
- information regarding new concepts
- help regarding clients' orders by using suitable/innovative systems e.g. warehousing, racks, containers, conveyors etc.
- a competent partner for the complete solution

## PROBLEMS

### Warehouse manager

- not enough space
- cannot find the items
- wrong/ unsuitable warehousing system
- long distances
- staff focused on search and not the order
- chaotic warehouse
- high warehouse costs
- a lot of improvisation
- search for items
- wrong stock levels
- broken goods
- exclusive knowledge of the position of items (only a few are in the know)
- repurchasing of products
- service partner

### Management

- high costs
- impossible to deliver
- cannot accomplish client processes
- quality issues
- long processing times
- warehouse only costs money but does not contribute to the direct output
- inflexibility
- staff and space are needed, too expensive

### Purchasing

- get a suitable system for a low price

## REQUIREMENTS AND EXPECTATIONS

### Warehouse manager /Project manager

- best use of warehouse/space with the “new” solution
- flexible system, easily adaptable to changes in the business flow
- supporting system for
  - path optimization
  - search support ( item location)
- reduction in stock
- Simplification of processes
  - flexible use of staff
  - free from special skills
- safe product handling (less damage), reduces costs
- lowest possible effort
- as few contacts as possible
- competent partners
- innovative solutions
- being able to deliver during transition
- no disruptions of the on-going operations
- no/ a few number of interfaces
- no risk
- correct technical dimensioning e.g. regarding weight
- consistent partners

### Management

- cost reduction
- to keep or increase delivery capacity
- meet clients´demands (whatever they might be), flexibility
- process improvement ( fewer mistakes)
- short order processing times

### Purchasing

- the right system at market value